

**BOARD OF COUNTY COMMISSIONERS
AGENDA ITEM SUMMARY**

Meeting Date: January 19, 2005

Division: County Administrator

Bulk Item: Yes X No

Department: Fire Rescue

AGENDA ITEM WORDING: Approval to waive purchasing policy and issue a purchase order to Zoll Data Systems, sole source provider of the RescueNet suite software products, in the amount of \$30,500.00 for the purchase of EMS Pro software package for Key Largo Volunteer Ambulance Corps including network and mobile licensing, training, installation and tech support for pre-hospital collection of data to be used for patient care reporting, state reporting and electronic billing.

ITEM BACKGROUND: In October of 2003, Monroe County Fire Rescue purchased and implemented EMS Pro (now RescueNet), a comprehensive EMS data management system. This system has successfully integrated patient billing, medical quality assurance, state reporting, and record keeping. It has also significantly decreased the number of staff hours dedicated to these tasks, while simultaneously improving the quality of data.

Purchase of this system for Key Largo Volunteer Ambulance Corps will enable their department to manage its data in a similar fashion, which should contribute to a similar savings in staff-hours, and improve the quality of data managed.

PREVIOUS RELEVANT BOCC ACTION: December 17, 2003 a Resolution was approved authorizing the Mayor to execute an EMS Grant Application and related Request for Grant Distribution to the State of Florida Department of Health, Bureau of Emergency Medical Services.

CONTRACT/AGREEMENT CHANGES: N/A

STAFF RECOMMENDATIONS: Approval.

TOTAL COST: \$30,500.00 **BUDGETED:** Yes X No

SOURCE OF FUNDS: Grant funds: Department of Health, Bureau of EMS

REVENUE PRODUCING: Yes No X **AMOUNT PER MONTH** **Year**

APPROVED BY: County Atty N/A OMB/Purchasing N/A Risk Management N/A

FIRE CHIEF APPROVAL:

Arthur Bowen - Acting Monroe County Fire Chief
Clark O. Martin, Jr.

DIVISION DIRECTOR APPROVAL:

Thomas J. Willi

DOCUMENTATION: Included X To Follow Not Required

DISPOSITION: **AGENDA ITEM #** C13

Software Licensing Agreement

ZOLL Data Systems

ZOLL Data Systems, Inc.
1800 38th Street
Boulder, CO 80301
303.801.0000

Fax: 303.801.1063

Account Manager: Meyers, Jeff
P.O. Number:
Order Date: 11/22/2004
Control No.:
Order Type: Regular Order
Status: Sales Order
Page No: 1 of 1

Bill To: Key Largo Vol Ambulance Corps.
Attn:
Address: 98600 Overseas Highway
Key Largo
FL
33037
U.S.A.

Ship To: Key Largo Vol Ambulance Corps.
Attn:
Address: 98600 Overseas Highway
Key Largo
FL
33037
U.S.A.

Ship Via: FedEx

Item	Description	0.00	Quantity	Unit Price	Ext. Price
RightCAD					
BTX	Standard Billing Transfer		1	\$1,500.00	\$1,500.00
EMS Pro					
BPK	Base Package (Includes one networked license)		1	\$10,000.00	\$10,000.00
MUL	Mobile User License		3	\$3,000.00	\$9,000.00
Custom Solutions					
SRE	State Regulatory Extract		1	\$5,000.00	\$5,000.00
Deployment					
DEG	TabletPCR Gold Deployment (price exclusive of travel & expenses)		1	\$5,000.00	\$5,000.00

Terms

\$7,625.00 Due at first deployment site visit \$7,625.00 due net 30 days after final deployment site visit.

Subtotal:	30,500.00
Tax:	Tax Exempt
Deposit:	15,250.00
Support:	2,550.00 90 Days Free**
Software Upgrade Program:	2,550.00 1 Year Free**
Total Contract Price:	30,500.00

No Geo-Data included

No Forms included

* Technical Support and Software Upgrade programs are each 10% of the total software price.
** 90 day free Technical Support and 1 year free Software upgrade periods start upon installation of software.
Customer's signature acknowledges that customer has read and understands the terms and conditions of this agreement or those separately executed.

Agreement expires in 60 days from above date

ZOLL Data Systems, Inc.

Key Largo Vol Ambulance Corps.

Fred Funke
Director of North American Sales

Authorized Signature

Date

Printed Name

ZOLL Data Systems

FORMERLY PINPOINT TECHNOLOGIES, INC.

To Whom It May Concern:

ZOLL Data Systems is the sole provider and supplier of the RescueNet suite of software products. We sell our products direct to our customers without the use of resellers or distributors.

Sincerely,

William J. Potts
Vice President of Sales
ZOLL Data Systems *(formerly Pinpoint Technologies)*

12202 Airport Way, Suite 300
Broomfield, CO 80021

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F (303) 801-1063
bpotts@zolldata.com